

# MEMBER2MEMBER CONNECTION

We're putting the spotlight on GLGA member companies that offer trade printing, postpress and mailing services to other members. To have your company featured, contact Sharon Flick at (262) 201-4730 or via email at [sflick@glga.info](mailto:sflick@glga.info).

## LAMCO FINISHERS, INC.

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**Q.** Tell us about your company.

**A.** Lamco Finishers originated in 1973 as Laminating Company of Indiana. In December of 1998, we purchased the assets of H & H Bookbinding to help us grow in to a print finishing company. Our customers called us Lamco "Finishers" so we changed our name shortly after. In September 2017, we purchased the equipment from Ace Die Cutting Company in response to our customers asking us to add die cutting to our list of services.

We are 18 employees strong and average 15 years tenure. We work hard and have a good time doing it. We refer to ourselves as "The Jungle" group.

**Q.** What is your specialty?

**A.** Our manufacturing specialty is film laminating and turned edge work (binders and boxes). Our desire is to get involved at the onset of the project. We will work with the printer or final customer to help lay out the project, give suggestions, and manufacture a dynamic end-product. We desire to make a functional product that captivates the intended audience.

**Q.** What is your favorite kind of project to do?

**A.** We love to work on projects that allow us the opportunity to enhance the customer's vision by adding soft touch lamination, spot gloss UV, or specialty coatings.

**Q.** What has been your most memorable project?

**A.** We recently helped a local printer with a marketing project. We were called in at the onset of the job because the client needed to make an impact and draw in new business. Plan was a SUCCESS!

**Q.** Any recent changes or upcoming news about your business that you'd like to share?

**A.** Although we have been woman owned for some time now, we are actively seeking WBE certification through NAWBO. Many of our customers have asked for us to be certified and we are taking the steps necessary to make this happen.

Also, our website is relatively new... Check out [www.lamcofinishers.com](http://www.lamcofinishers.com) and let us know what you think.

**Q.** When should another member call you for help?

**A.** ANYTIME they have a question, concern, or project they would like to collaborate on. We enjoy sharing our passion and knowledge to help WOW a customer.

