

Illinois ended the sales tax exemption on graphic arts consumables in August 2014. I am curious about two issues:

- 1. How are printers handling this increase in operating costs? Are you passing this cost through to clients?**
- 2. How are Illinois printers informing their clients about the change, or are you keeping it quiet?**

So, far we have been able to offset the sales tax with our Manufacturer's Purchase Credit that we earned prior to the end of the exemption. We have not informed our vendors about the change. Our hopes are that the exemption will be reinstated prior to the MPC credit is exhausted.

To date, we have been to able offset against MPC earned prior to expiration. We are counting on a reinstatement of the law, hopefully soon.

We used all our MPC already and so, we are actually looking at each invoice we receive to determine if it is now taxable. (And then self assess Use Tax).

If it's taxable and came from an Illinois supplier, I call that supplier to let them know we are now taxable.

My Dad always said....Never Cheat the Government! I would rather do things correctly than have a state auditor get me for taxes plus penalties plus interest.

I sent a letter personalized to each of my politicians from Governor down to State Legislature from both my home district and my district where my plant is.

(Editor's note: to download a sample letter, please visit <http://glga.info/about-us/glga-news/>)
